

## 2071 DRUID PARK DRIVE

| INVESTMEN                        | T PROPERTY  | INCOME AND                  | EXPENSE B      | UDGET                   |                     |             |
|----------------------------------|-------------|-----------------------------|----------------|-------------------------|---------------------|-------------|
| SUGGESTED FINANCING:             |             |                             |                | INVESTMENT OFFERING     |                     | 550,000     |
| Loan-to-Value                    | 75%         |                             |                | SUGGESTED L             | OANAMOUNT           | 412,500     |
| Loan Amount                      | 412,500     |                             |                | ESTIMATED CLOSING COSTS |                     | 27,500      |
| Interest Rate 6.85%              |             |                             |                | TOTALINVESTMENT         |                     | 165,000     |
| Term                             | 30          |                             |                | Price Per Unit          | 3                   | 183,333     |
| Monthly P & I                    | \$ 2,702.94 |                             |                | Price Per Sq.Ft.        | 2,430               | 226         |
| Unit                             | Size        | Lease Expires               | Sec Dep        | Sec Dep Date            | Current Actual Rent | Market Rent |
| 1                                | 2 BR        | 10/6/2025                   | 1,499          | 9/28/2023               | 1,549               | 1,649       |
| 2                                | 2 BR        | 10/1/2025                   | 1,300          | 11/7/2022               | 1,400               | 1,600       |
| 3                                | Studio      | 4/1/2025                    | 1,025          | 3/2/2024                | 1,025               | 1,075       |
| Parking                          | 6 Car       |                             |                |                         | 150                 | 300         |
| Tenant Utility Reimbursement     |             |                             |                |                         |                     | 182         |
| GRM (actual) = 11.1              |             | Total Monthly Rental Income |                |                         | 4,124               | 4,806       |
| GRM (market) = 9.5               |             | Total Gross Annual Income   |                |                         | 49,488              | 57,672      |
| Real Estate Taxe                 | S           | actual                      | 7/1/2025       | 168,400                 | 3,974               |             |
| Ground Rent                      |             | none                        |                |                         | 0                   |             |
| Insurance                        |             | budget                      | 600            | per unit                | 1,800               |             |
| License - Baltimore City MFD     |             | actual                      | 35             | per unit                | 105                 |             |
| Baltimore City Rental Inspection |             | budget                      | 75             | per unit /3 years       | 113                 |             |
| Lead Paint Registration Fee      |             | actual                      | 30             | per unit                | 90                  |             |
| Repairs & Maintenance            |             | budget                      | 1,000          | per unit                | 3,000               |             |
| Public Service Electric          |             | actual                      | 32             | per month               | 384                 |             |
| Water                            |             | budget                      | 50             | per unit per mo         | 1,800               |             |
| Expense/Unit=                    | \$3,760     | 20%                         |                |                         | TOTAL EXPENSES      | 11,266      |
| Cap Rate= 8.44%                  |             |                             |                | NET                     | OPERATING INCOME    | 46,406      |
| DCR=                             | 1.43        |                             |                | Less:                   | Mortgage Payments:  | 32,435      |
| ROI=                             | 8.5%        | Mont                        | hly Cash Flow: | \$1,164                 | Annual Cash Flow:   | 13,971      |
| COMPARABLE SALES                 |             |                             |                |                         |                     |             |
| address                          | date sold   | sales price                 | # units        | Monthly Rent            | Price per Unit      | GRM         |
| 2820 Saint Paul                  | Mar-24      | 495,000                     | 3              | 3,633                   | 165,000             | 11.4        |
| 1602 Park                        | Apr-24      | 895,000                     | 5              | 7,294                   | 179,000             | 10.2        |
| 1722 Bolton                      | ACTIVE      | 545,000                     | 3              | 4,700                   | 181,667             | 9.7         |
| 1422 Madison                     | Apr-24      | 545,000                     | 3              | 4,300                   | 181,667             | 10.6        |
| 2808 N Calvert                   | Apr-24      | 580,000                     | 3              | 4,800                   | 193,333             | 10.1        |
| 2735 N Calvert                   | PENDING     | 625,000                     | 3              | 4,690                   | 208,333             | 11.1        |



Call Will A. Cannon III

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